The most impactful benefit for growing teams



HΕKΔ

# Wellbeing pillars are rigid by definition

Typical benefits package

Menopause app

Health assessment - bronze/silver/gold

Gym memberships

Financial wellbeing

Employee benefits have long followed a rigid structure based on fulfilling 'wellbeing pillars'. This generally means an entire workforce gets a predetermined selection of options chosen by a reward and benefits team. While this approach provides simplicity, it cannot cater for everyone, and has minimal impact on employees.

Today's workforce expect more, and demand better. One-size-fits-all benefits often end up fitting very few, with the majority ignoring the offerings altogether. We live in an age of hyper-personalisation: everything from how we consume media to how we shop is on-demand and tailored to us. Employees expect benefits that reflect their individual needs and are worth their time: if they're not getting anything from their benefits, they won't engage, and businesses waste money and see no impact.

The most forward-thinking companies recognise that diversity isn't just about demographics. It's about different lifestyles, priorities, and challenges. A workforce thrives when employees feel valued as individuals: it's time your benefits finally reflect that.

#### PEOPLE DON'T BELONG IN BOXES - YOU NEED TO THINK BIGGER

## Behaviour: expectations vs reality

Thinking of wellbeing in the traditional way significantly limits the impact that can be had. Every employee is truly unique; to get the most out of them and support them in the best way possible, you need to offer them choice, flexibility and control over their health and wellbeing. This is usage data from 0.5% of Heka members across 18 months.

Menopause app

10% use

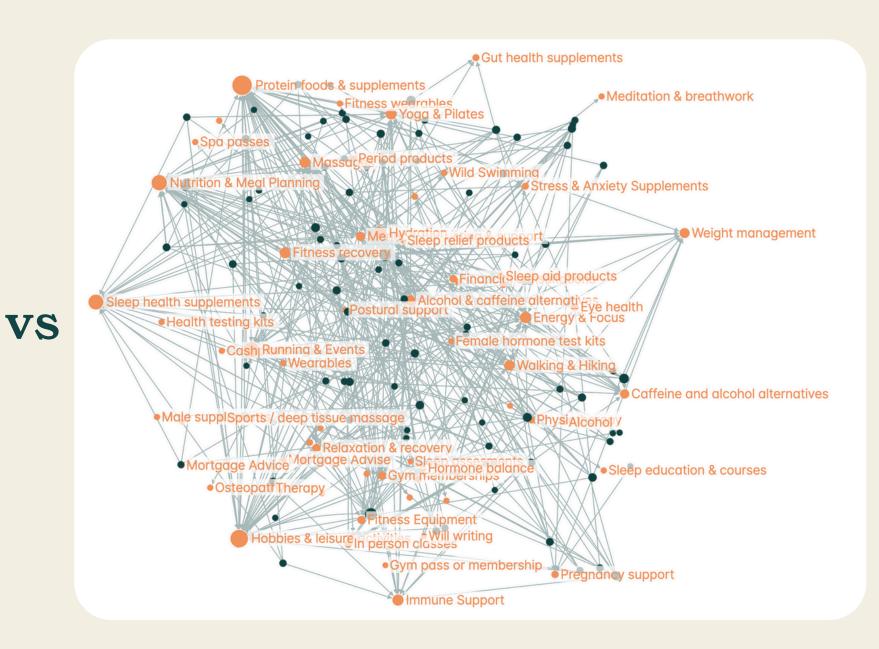
Health assessment

10% use

Gymflex 12 month contract

Financial wellbeing

25% use



93%

of employees with Heka use it within 3 months.

Or to put it another way, only 7% of all users don't use Heka.

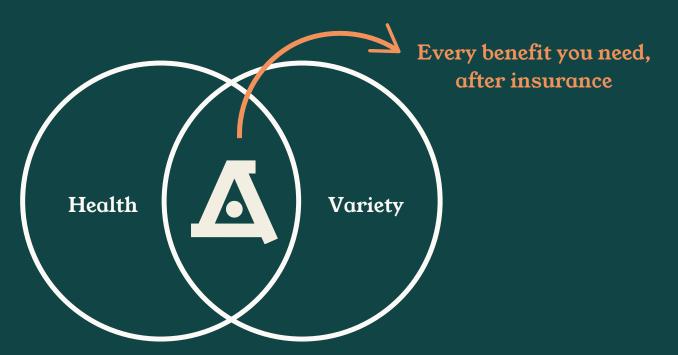
Can any other benefit compare?

#### THE ONLY EMPLOYEE BENEFIT DESIGNED FOR WHOLE PEOPLE

### Heka in a nutshell

The only employee benefit platform focused on health and productivity, Heka curates benefits that make teams high performing by helping people sleep better, eat better, and perform better.

Ultimately flexible, employees choose each month how to use their allowance to focus on their unique health goals, so Heka customers see an impact on their bottom line with higher performing teams, less sickness, and lower employee turnover.



Heka changes everything. By making employees healthier, Heka customers see a huge impact on team productivity and business success. Because Heka focuses on holistic and preventative health, no other single employee benefit has this **level of impact** on teams.

97% teams say He

of HR teams say Heka helps them achieve their strategic goals

83%

of users say they are more productive with access to Heka

82%

of companies grew their headcount last year (on average 46%!)

#### WHAT CAN HEKA DO FOR US?

# One platform, unlimited impact

94%

Average Heka use (3 months)

88%

average opt-in in SME clients

5

experiences booked per employee, per quarter on average

Top Wellbeing Goals:

- Be more active
- Eat healthier/lose weight
- Reduce stress
- Sleep better

5.6%

of employees accessing fertility/pregnancy/ postpartum support Whilst this is a smaller %, this type of support for those accessing it, is invaluable!

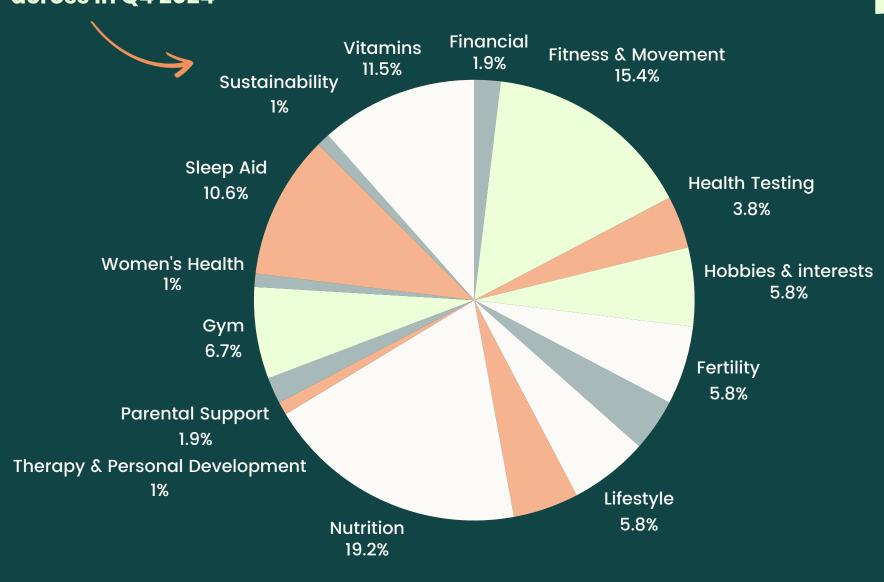
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"We couldn't live without Heka, I

genuinely don't know how we would do it, we would be lost!"

People Director, Heka customer for 5 years

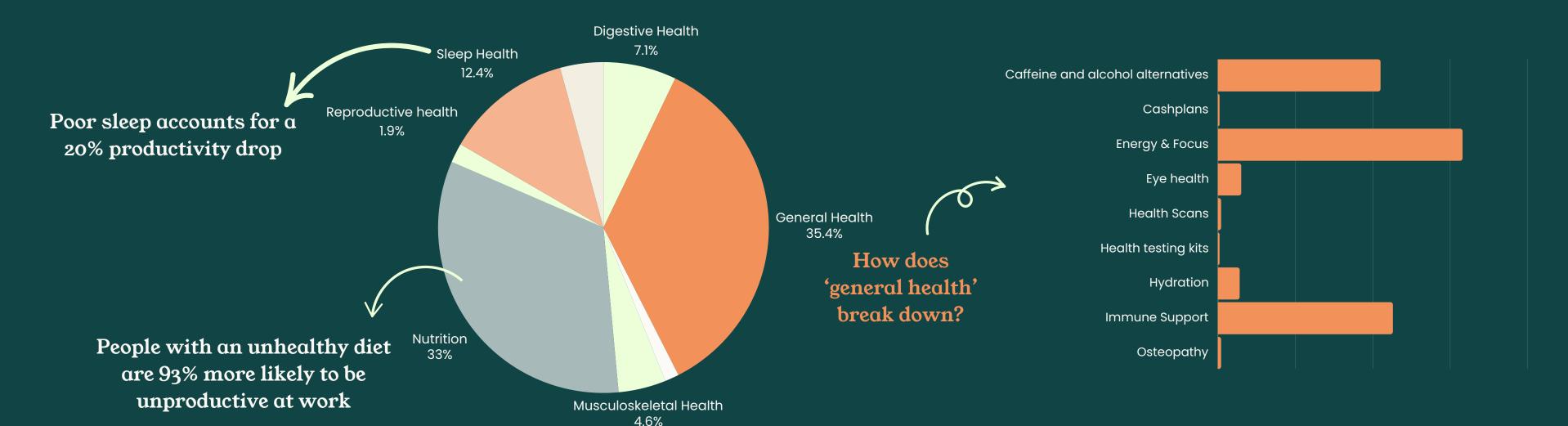
Health & Wellbeing categories agency employees booked across in Q4 2024



#### THE IMPACT IS IMMEDIATE

## How real people improve their health

Using data across Heka users, we see the impact of Heka in even a short time frame. When people choose how to take care of themselves, they prioritise health, opting for the individual benefits that make them perform at their best every day. Heka makes people eat better, sleep better, and perform better; the data speaks for itself.



People want higher energy and more focus. They are reducing their dependency on alcohol and caffeine, and building strong immune systems. All of this equates to higher performance, more productive teams, and a significant reduction in sick days.

#### PERFECT FOR SCALING BUSINESSES

## The benefit that grows with you

As a growing business, it's almost impossible to please everybody with your benefits. Some people want private medical, others care about gym memberships, and an increasing number want EAPs and therapy. With tight budgets, tough decisions have to be made on where to invest - but that all changes with Heka.

Heka means you can please everyone with a single benefit, it helps you attract and retain your talent, become an Employer of Choice, and you'll see more productive employees because they're focusing on their health goals.

Limitlessly scalable, Heka is constantly expanding, adding new partners and services as demand arises, so you know you'll always be able to meet current wellbeing trends and keep everybody in your business healthy and thriving.



"Our turnover for staff has dropped by 25% since we implemented Heka"

Managing Director, James Andrews Recruitment Solutions

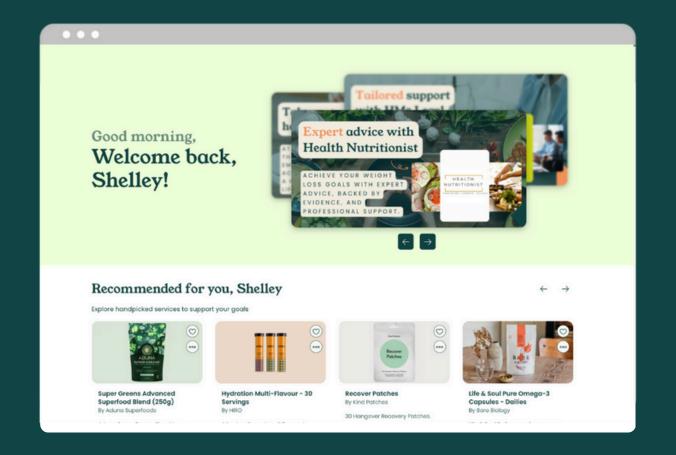
#### HEALTH-LED BENEFITS

## With a little help from AI

When we say 'personalised', we mean it. It's not just about pushing menopause support to women over 45, or prostate testing kits to men of the same age. We use AI to create truly personal experiences for your teams, because when things are tailored to you, you're far more likely to use them. It's just another way Heka drives engagement.

Heka uses AI to recommend products and services to employees based on their health goals, demographics and behaviour. We understand how to motivate people to perform and live at their best, keeping them focused and supported on their health journeys whether they're training for a marathon or trying for a baby.

Heka's AI is designed to drive the best possible health outcomes, so you can rest assured your people are building better habits and performing at their best.



"It's the most talked about benefit we have ever launched, by a mile."

# One benefit, every key option

## Fitness & movement

Gym memberships
Yoga and pilates
Personal training
Events and races
Dance, cardio, HIIT
Sports equipment
Running, cycling, golf
Family activities

# Financial support

Free 1:1 advice
Financial courses
Financial platforms
Subscription saving tools
Financial health checks

### Mental health & habits

Therapy sessions
Life coaching
Meditation apps
Stress management
Hypnotherapy
CBD products
Al therapy coaches
Relaxation support

# Nutritional guidance

Free 1:1 nutrition support
Free 1:1 weight loss
Healthy food kits
Food intolerance tests
Vitamins/supplements
GLP-1 agonists

# Reproductive & hormone

Menopause support
Sperm testing
Gynaecological health
Post-natal support
Family consultations
Loss support groups
Fertility testing
Pre-natal support

# Self-care & mindfulness

Skincare, massages, pottery making, facials, aromatherapy, gardening, self care boxes and cryotherapy

### General health & screenings

Health Cash Plans
Cancer screening
Virtual GP
Full body MOT
MRI/CT/Ultrasound
Injury recovery
Back support
Stop smoking

### Learning & career

Free 1:1 coaching
Career development
Professional coaching
Language learning
Academic journals

#### "Heka has it all."

People Director, WPP Agency

# Employees can also request:

IVF/egg freezing courses (price case by case)

Private ADHD/Autism assessments, free assessment, £999 clinical diagnosis

Consultant Psychiatrist neurodiversity diagnosis £699+

#### DEEP DIVE INTO HEKA'S FERTILITY OPTIONS

# Finally, fertility support for every journey

### Fertility education; conception support

Virtual courses, apps, consultations

Fertility vitamins and supplements

Wearable fertility tech





### All types of fertility testing

Male and female hormone tests

At-home sperm testing
At-home fertility testing





### Hormone therapy, fertility support

Testosterone therapy Fertility improvement courses

Consultations and clinics





### Pregnancy wellness support

Pregnancy vitamins and supplements

Tracking apps , virtual GPs, mindfulness





### Post-partum wellness support

Post-partum mental health plans

Parenting coaching

Breast pumps, C-section recovery and post-partum equipment





#### Coaching, therapy, mental health support

Maternity / fertility / trauma specific therapy and life coaching
Career coaching - perfect for preparing for maternity leave and return to work



#### IVF, Gender support, Egg Freezing

Employees can request these high cost items, all of which can be managed through Heka, removing the need for additional benefits and increased psychological safety.



#### WHAT CAN A HEKA ALLOWANCE DO?

# A tiny selection of options

By repurposing wellbeing budget, you give employees access to limitless ways to improve their health. Heka is truly flexible to each employee's needs.

### £20

Mental fitness kits
Reusable period products
Gym classes
Pre-natal support
Healthy snacks
Fitness equipment

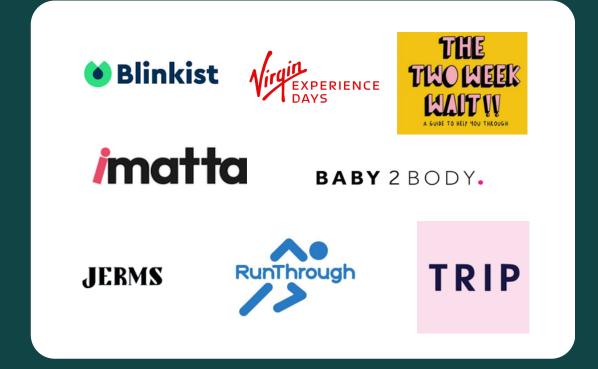
### £30

Mental health support
Fitness events
Gut-health supplements
Outdoor activities
Gym memberships (over 4000!)
Parenting support

### £40

Sleep remedies to ease anxiety
Healthy & nutritional meals
Fitness and gym equipment
Coaching / therapy sessions
Fertility and pre-natal supplements
At-home health testing kits







# Employee onboarding journey

## We launch with impact: an onsite event for all employees to get excited and understand the platform

Individual invites go out: employees sign up at the click of a button, set preferences and health goals and they're ready to go!

Individual, unique dashboards of personalised suggestions and key info, plus agencies can promote key themes

Employees can use Heka daily for smaller purchases, or save up for bigger ones e.g. fertility testing

We keep up the momentum and engagement with tailored ongoing comms and key themes

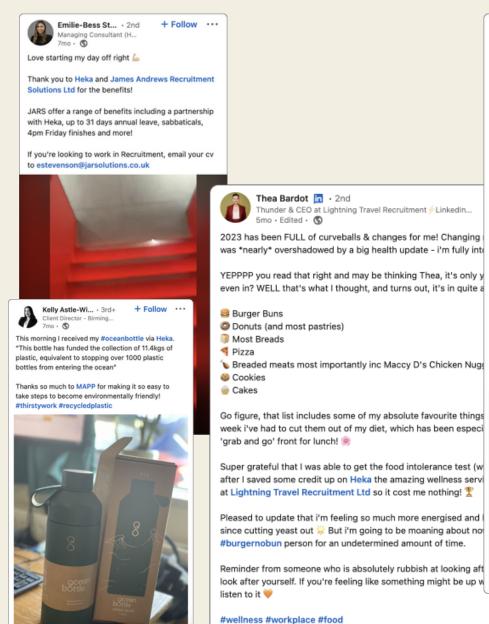


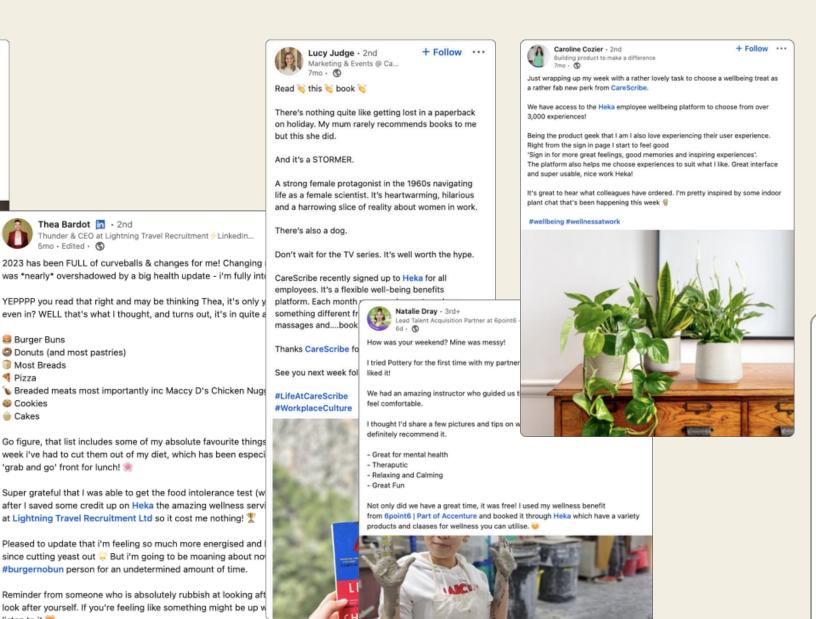
"We couldn't live without Heka, I genuinely don't know how we would do it, we would be lost!"

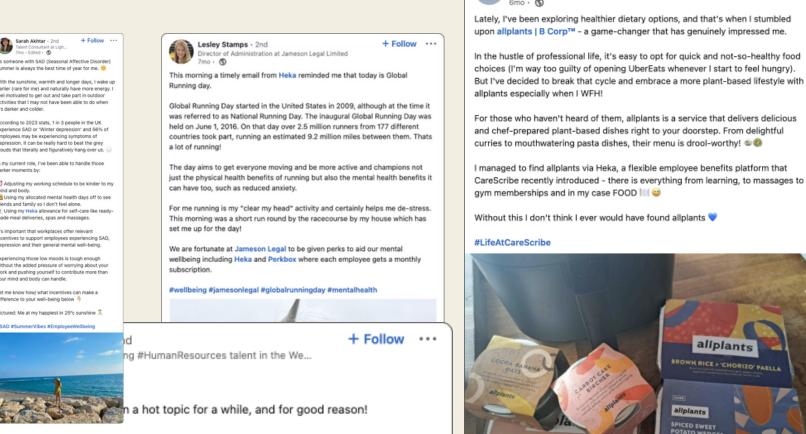
#### RECRUITMENT & RETENTION

## Publicly boost your EVP

Employees using Heka regularly shout about their employer's wellbeing benefits on LinkedIn, boosting their reach and promoting their excellent EVP.







Having a good balance between your working and home lives can be key to minimising stress, and avoiding the risk of burnout, and the summer holidays can be a great time for many people to re-charge! \* 5

At James Andrews Recruitment Solutions Ltd we use Heka to choose our own wellbeing benefits, and utilise services that are going to help us!

44.9% of the team use this for Nutritional Benefits, but I'm part of the 12.4% who use it for Fitness & Movement, getting to the gym before work to start my morning

What do you think are the best ways to re-charge and remotivate yourself, to make

sure you can be your best self both at work and home?

perations Manager @ Silver Swan | Placing the best hosp.. Visit my website

Delighted to onboard Heka as a new wellbeing perk for the Silver Swan Recruitment team today! 🙏

Belle (Ellenor) Howard - 2nd

+ Follow \*\*\*

+ Follow · · ·

After hearing about Heka from Alex Hind, it was a no-brainer to bring it on as a new benefit for the team - with 1,000's of personalised benefits that the team can choose from each month, all focused on health & wellbeing, I'm personally excited to dive right in and explore the options available!

# Benefits have evolved. The future can only be personalised support.

ARE YOU READY?

93% of employees say Heka makes them **healthier** 



